

BAIA CALIFORNIA SUR Real Estate Market Report 1st Quarter of 2021



SOLD PROPERTIES

SALES VOLUME. \$208.311.165.28











HOUSES 150 \$127,691,830,00

CONDOS 131 \$53,425,808,16

\$407,830.60

LAND 124 \$26,666,577,12 COMMERCIAL 2 \$229,000.00

FRACTIONAL 2 \$297,950.00

MARKET SHARE



PROPERTIES UNDER CONTRACT





37.8%







HOUSES 297 \$376,544,827.00

CONDOS 277 \$101,112,847.92

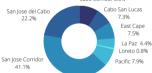
LAND 269 \$71,129,273.26 COMMERCIAL 7 \$1,950,500.00

FRACTIONAL

Cabo Corridor 8.8%

\$734,900.00

MARKET SHARE



NEW LISTINGS











HOUSES 308

CONDOS 371 \$140,829,744.00

LAND 442 \$285,944,727.30 COMMERCIAL 14 \$19,405,000.00

FRACTIONAL 9 \$2,135,190.00

\$337,553,423.00

Cabo Corridor 9.7% San lose del Cabo

19.2% Cabo San Lucas 15%

MARKET SHARE

East Cape San Jose Corridor 22.6% La Paz 8.3%

Pacific 12.9% Loreto 1.4%



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SOLD PROPERTIES

SALES VOLUME. \$380,869,045.79



HOUSES 240

\$235,582,571,00

AVG. \$981,594.05

CONDOS 206 \$84.024.251.72

LAND

154

\$58,372,723,07



COMMERCIAL

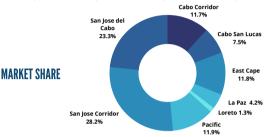
\$1,235,000,00



FRACTIONAL

7 \$1,654,500.00





PROPERTIES UNDER CONTRACT



HOUSES

286

\$315,393,767.00

CONDOS

43.6%

384 \$242,437,218.40 LAND

273 \$106,201,548.40

Cabo Corridor

COMMERCIAL

\$5,827,000.00

\$1,456,750.00

FRACTIONAL

11 \$3,832,000.00

MARKET SHARE

San Jose del Cabo 13 2% East Cape 5.9% La Paz 3 9% San Jose Corridor Loreto 196 Pacific 12.7%

NEW LISTINGS



HOUSES 249

\$343,302,278.00 \$149,407,765.50



LAND 304 \$210,145,355.22 COMMERCIAL

17 \$43,448,325.00

\$2,555,783.82

FRACTIONAL 10 \$2,125,500.00

AVG. \$1,378,724.01

CONDOS

302

San Jose del Cabo Cabo Corrido 10.6% 14 8%

Cabo San Lucas 10.9% East Cape 16.7%

MARKET SHARE San Jose Corridor 25 7%

16 7%

La Paz 3.8% Loreto 0.8%



BAIA CALIFORNIA SUR Real Estate Market Report January -June 2021



SOLD PROPERTIES

SALES VOLUME. \$589.180.211.07



HOUSES 390

\$363,274,401.00

CONDOS 337 \$137,450,059,88



LAND 278

\$85,039,300,19



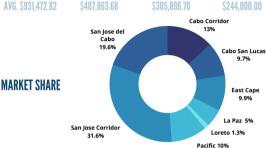
COMMERCIAL ĥ

\$1,464,000.00



FRACTIONAL

9 \$1,952,450.00



PROPERTIES UNDER CONTRACT



HOUSES 583

\$691,938,594.00

CONDOS

661 \$343,550,066.32

\$177,330,821.66

\$327,178.64 Cabo Corridor

LAND

542

COMMERCIAL

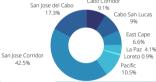
11 \$7,777,500.00

\$707,045.45

15 \$4,566,900.00

FRACTIONAL

MARKET SHARE



NEW LISTINGS



HOUSES 557

673 \$680,855,701.00 \$290,237,509.50

LAND 746

\$496,090,082.52

Cabo Corrido

COMMERCIAL 31 \$62,853,325.00 **FRACTIONAL**

19 \$4,260,690.00

AVG. \$1,222,362.12

CONDOS

12 2% MARKET SHARE San Jose Corridor

San Jose del Cabo

1596

Cabo San Lucas 13%

East Cape 13.8%

La Paz 6.1% 14.8% Loreto 1.1%